

FOR YOUTH DEVELOPMENT® FOR HEALTHY LIVING FOR SOCIAL RESPONSIBILITY

## **Philanthropy Impact Team (PIT Crew)** YMCA of Middle Tennessee Best Practices - Recruiting Campaigners

When recruiting campaigners (solicitors) for staff campaign below are some best practices:

- Identify center/program's Allies, Advocates and Ambassadors of Full-Time staff and any Part-time staff that you'd like to track. If you need assistance with this, contact <u>Michael Draper</u>.
- Send list of staff and Philanthropy role to <u>PTeam Help</u> for tracking.
- Have all Advocates and Ambassadors participate in or watch the latest Campaign 101 Training. For assistance, email <u>PTeam Help</u>.
- Reach out to your Human Resources Coordinator (HRC) for an up-to-date list of center/program staff.
- Meet with all Advocates and Ambassadors (group or individually) to talk through expectations for staff campaign, timeline for asks, go through some role-play scenarios of making an ask (reach out to <u>Michael Draper</u> for assistance here), and deliver to each, a list of staff needed asking.